



# PHOENIX LOGISTICS

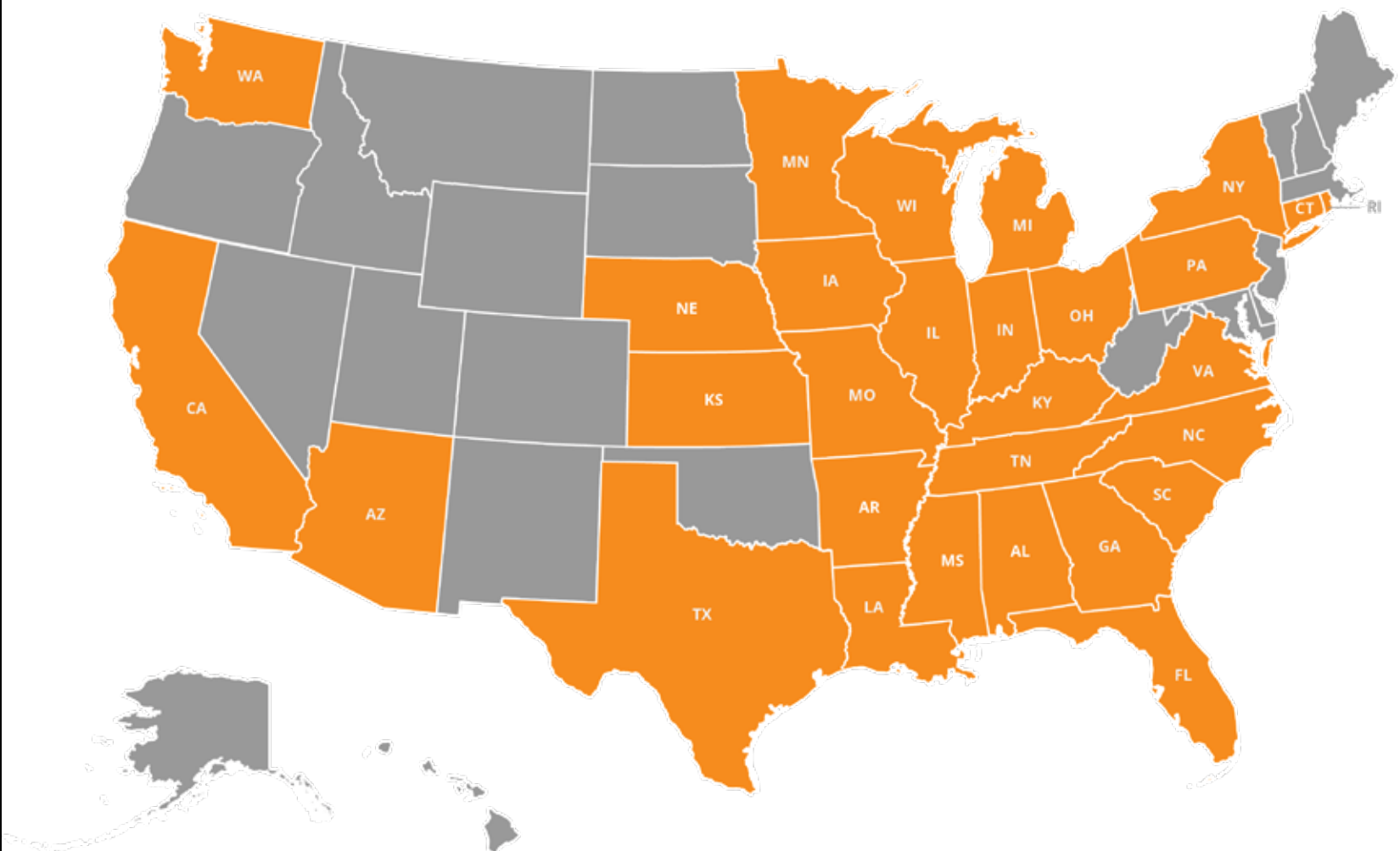
Strategic Real Estate. Applied Technology. Tailored Service



**STRATEGIC REAL ESTATE. APPLIED TECHNOLOGY. TAILORED SERVICE**

Logistical support covers a wide variety of disciplines, from warehouse management to freight brokerage. Phoenix Logistics provides support in locating and attaining the correct logistics solutions based on each business's individual needs and requirements.

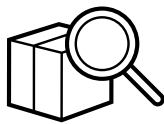
# PHOENIX'S NATIONAL FOOTPRINT





# ABOUT PHOENIX LOGISTICS

The Phoenix Logistics team is driven by a sense of urgency, determined to be uniquely remarkable, and strengthened by a state-of-the-art warehouse management system. Tell us your challenges; let us provide you creative options and competitive solutions.



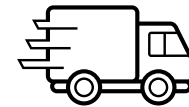
## DISTRIBUTION SERVICES

A key factor in an efficient and cost-effective distribution network is a flexible 3PL partner with experienced staff, state-of-the-art logistics technology, and access to strategically located real estate. Phoenix has assembled a team of professionals with years of supply chain experience and the skill to utilize state-of-the-art warehouse management systems (WMS) to increase labor efficiency, eliminate waste, and reduce your cost.



## REAL ESTATE

Facility cost and location can have a significant effect on your logistics budget. At Phoenix, we are experts in capitalizing on renovating and repurposing properties near key transportation lanes, allowing us to provide space at very competitive rates throughout most U.S. markets.



## TRANSPORTATION MANAGEMENT

Phoenix Logistics will take on the transportation coordination responsibilities as your lead logistics provider (LLP) to facilitate all of your transportation requirements to and from our facilities. By working with our carrier partners, we can provide some of the most competitive rates available in the industry.

# PHOENIX WAREHOUSING

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Phoenix Logistics leverages its extensive industry connections to provide our clients with the finest, most comprehensive warehousing services and solutions, including:

- Shared/Public Warehousing
- Contract Warehousing
- Outside Storage
- Integrated Logistics
- Network Management
- Site Selection
- Business Continuity/Disaster Recovery Depots
- Rail-Served Facilities
- AIB Certified GMP Food Grade Warehousing
- Renewable Energy Safe Harbor Programs



## WHAT MAKES US DIFFERENT FROM OTHER 3PLs?

By utilizing our strategic real estate space, coupled with our state-of-the-art WMS and drive for customer satisfaction, Phoenix Logistics will continue to create value within our customers' supply chains.

01

### EXPERIENCED PERSONNEL

The Phoenix Logistics staff has in-depth experience in supply chain management and design.

02

### COMPREHENSIVE LOGISTICS

We provide services for attaining the correct logistics solutions based on your business's unique needs.

03

### WIDE-RANGING SUPPORT

Our reach extends all across the United States, allowing us to connect clients with the right contractors no matter where they are located.

04

### NEGOTIATION

One of the final stages in any business agreement is negotiation. Our experts help you leverage your business profile for your benefit.

05

### DISTRIBUTION & FULFILLMENT MANAGEMENT

Phoenix Logistics is your distribution partner and has the experience to handle all your distribution and fulfillment requirements.

06

### ECONOMICAL RATES

Our experience and industry contacts allow us to provide excellent rates for exceptional logistics services.



# WAREHOUSE MANAGEMENT SYSTEM (WMS)

## WMS

Ramp Systems is an Enterprise Software and Services Company dedicated to providing complete solutions exclusively to the logistics industry. Software and services offered include warehouse management, supply chain execution, EDI, e-commerce, application integration, and client web portals. Rapid growth as a result of widespread adoption of Ramp Systems' advanced solutions offerings has resulted in approximately 350 customers in 10 countries using Ramp technology and services each day.



## RAMP SYSTEMS

System functionalities include:

- Pick/Pack
- Order Fulfillment (B2B & B2C)
- EDI
- Dynamic Reporting
- Directed Putaway & Picking
- E-Commerce
- Cross-Docking
- Transportation Management

# MEET OUR TEAM



**ROBERT KRIEWALDT**

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SENIOR VICE PRESIDENT

As Senior Vice President for Phoenix Logistics, Mr. Kriewaldt oversees the company's day-to-day operations as well as corporate strategic development. With more than 25 years of experience in the industrial real estate and logistics sectors, Mr. Kriewaldt boasts extensive expertise in real estate practices as well as third-party logistics operations, contract negotiation, and new business development. Mr. Kriewaldt proudly fosters long-lasting business relationships by putting the customer first and creating mutually beneficial partnerships for all involved. He also holds a Master's in Business Administration from the University of Texas and a Juris Doctorate degree from Marquette University.

Email: [robert@phoenix3pl.com](mailto:robert@phoenix3pl.com)

Direct: 920.915.9746



# MEET OUR TEAM



KEVIN ROSE

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VICE PRESIDENT

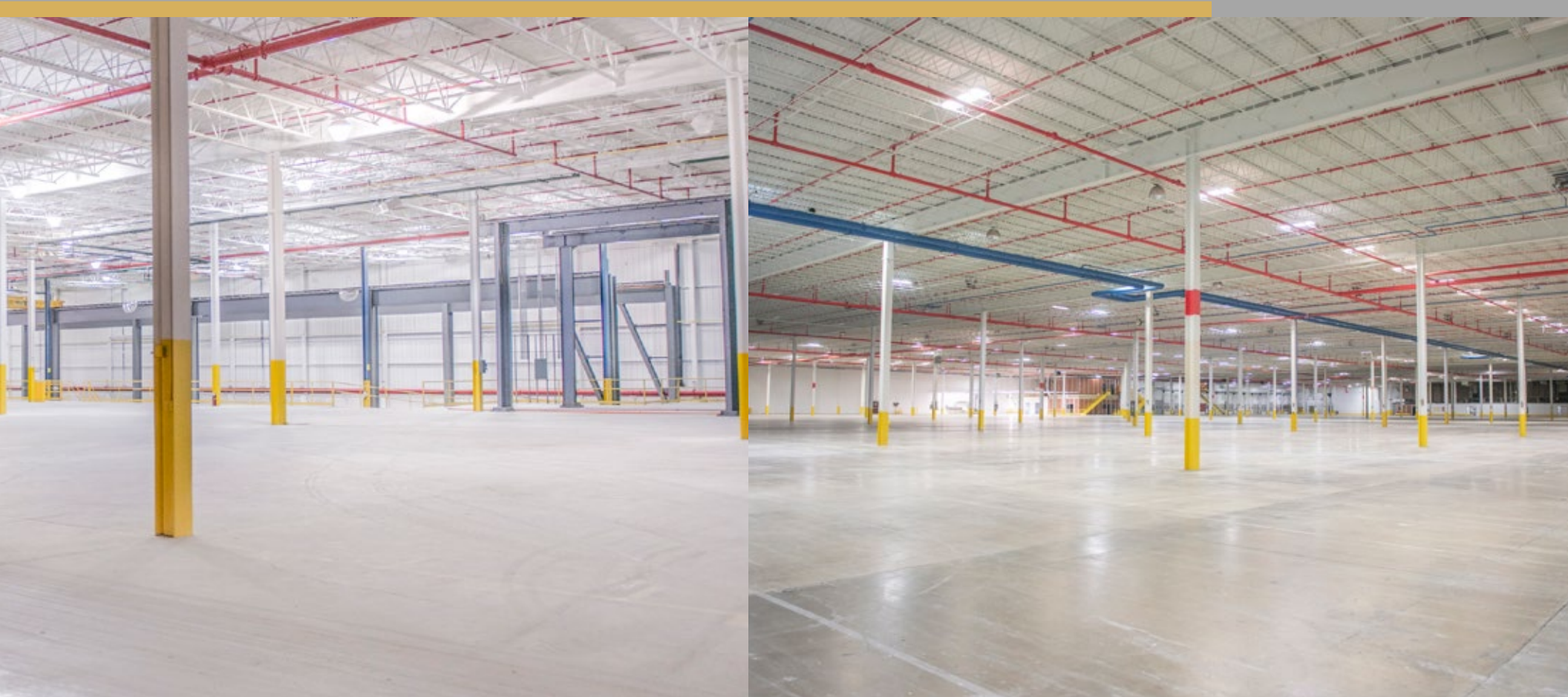
Mr. Rose is a Supply Chain Professional with over 29 years of experience in warehousing, contract packaging, and order fulfillment in the B2B and B2C distribution sectors. Mr. Rose spent more than 15 years in the 3PL service industry, beginning with Warehouse Specialists overseeing distribution operations, leading WMS implementations, and developing and onboarding new accounts. Prior to joining the Phoenix Logistics team, Mr. Rose held the position of Logistics Manager with Leman USA and General Manager with XPO Logistics.

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# PHOENIX DISTRIBUTION



- Pick/Pack
- Order Fulfillment (B2B & B2C)
- EDI
- WMS Web Portal Reports
- E-Commerce

- Cross-Docking
- Transportation Management
- Supply Chain Optimization
- Value-Added Services
- Import/Export Services

- Distribution Management
- Lot & Serial Number Tracking
- Labeling
- Reverse Logistics

# ABOUT PHOENIX COMPANIES

Looking forward, Phoenix will continue applying its disciplined investment strategy to commercial real estate opportunities while implementing new technologies and adding resources.

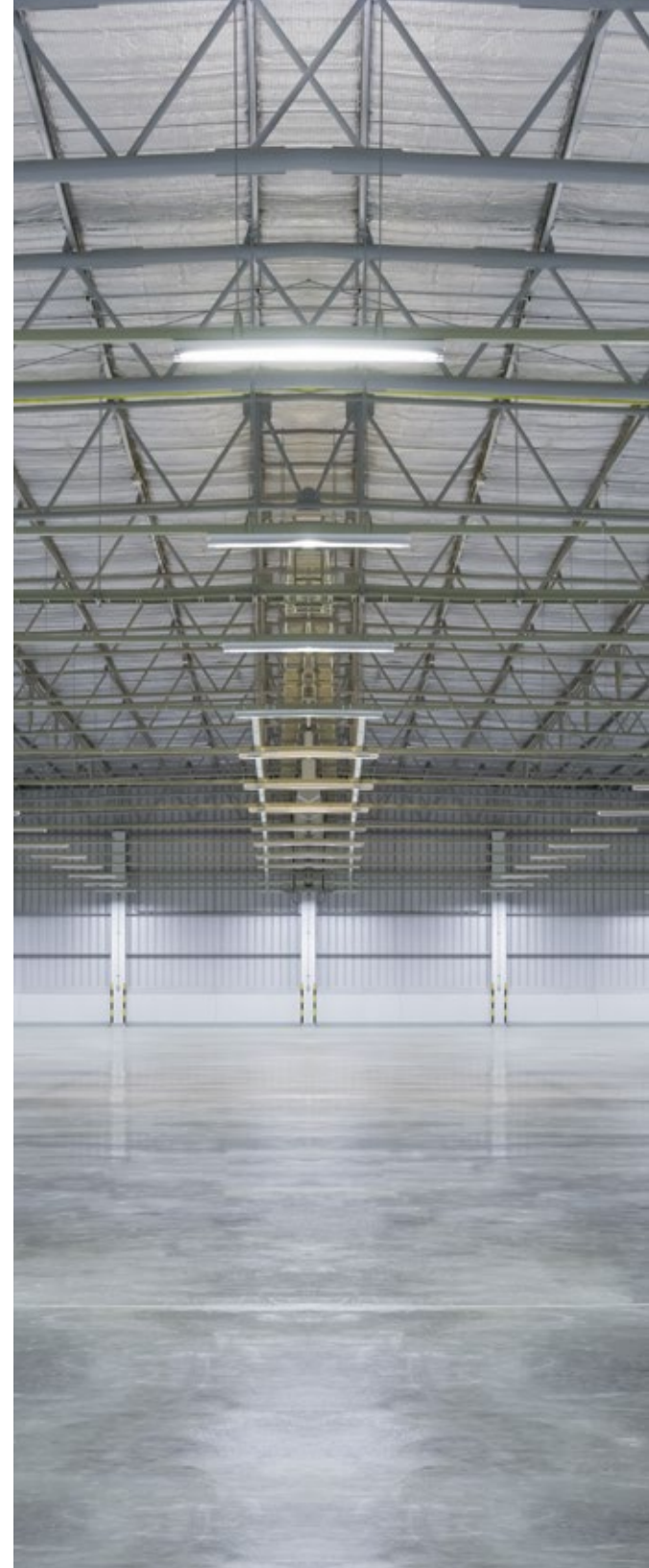
Throughout the 1990's, Phoenix Investors, Phoenix Logistics' parent company, focused on single-tenant arbitrage opportunities available across the country. To this end, Phoenix exploited various market inefficiencies that existed including information inefficiencies, differences in credit perceptions of unrated regional and national tenants, and innovative Wall Street financings, the combination of which produced above-market returns.

From 2002 to the beginning of the Great Recession in 2007, our management team concluded that prevailing real estate opportunities and trends did not meet its disciplined risk/reward analysis. Phoenix suspended new acquisitions of commercial property and instead focused on improving its existing portfolio.

Since the Great Recession, Phoenix has aggressively used its experience to source,

identify, and harvest unprecedented commercial real estate opportunities. Currently, our focus is on maximizing underappreciated asset classes including Class B and C Industrial properties, portfolio and REIT dispositions, and creatively working with corporations, banks, and other institutions on underperforming asset dispositions.

Phoenix Logistics was created to leverage Phoenix Investor's real estate portfolio as a way to help companies lower their logistics costs while at the same time helping areas facing economic challenges. Phoenix Logistics has coupled an aggressive investment in WMS and related technologies with competitively priced space offered by Phoenix Investors to provide unique value to its clients' supply chain needs.





# OUR VALUES

By utilizing our strategic real estate space, coupled with our state-of-the-art WMS and drive for customer satisfaction, Phoenix Logistics will continue to create value within our customers' supply chains.



STRATEGIC REAL ESTATE



APPLIED TECHNOLOGY



TAILORED SERVICE

# SUCCESS

## A TESTAMENT TO SUCCESS

*“Inbound Logistics is proud to honor Phoenix Logistics for innovative solutions empowering logistics, supply chain, and transportation excellence.”*

**- FELECIA STRATTON, EDITOR OF INBOUND LOGISTICS**

*“You won't find a better staff. Always fast and courteous. Great group of people.”*

**- DUSTIN CAMERON; LONGVIEW, TX**

*“Excellent service. Strongly recommend.”*

**- CHRIS STEINKO; MILWAUKEE, WI**

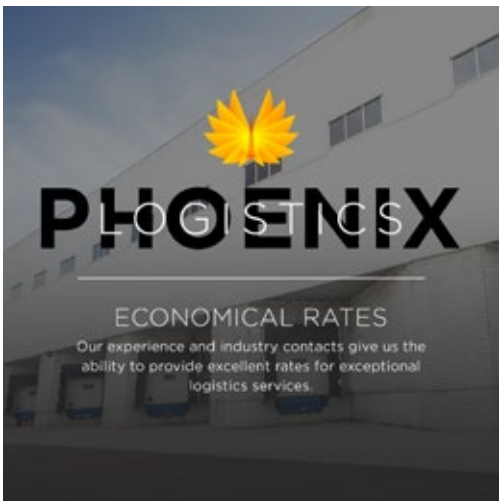
*“Partnering with Phoenix Logistics ensures that we will continue to provide world-class warehousing services to support our customers' project storage requirements.”*

**- STUART BOLLAND, CEO OF A PROMINENT SOLAR TRACKING TECH COMPANY**



# PHOENIX SOCIAL MEDIA

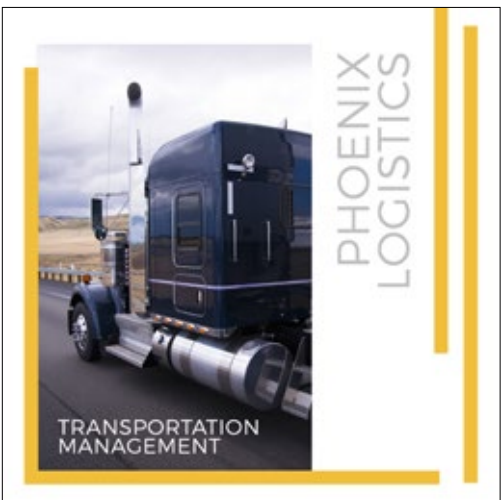
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